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Service-Disabled Veteran-Owned Small Business (SDVOSB)

R. BAKER & SON Handling the Largest of Projects with Total Care

When considering rigging, dismantling and demolition contractors for large-scale projects, a handful of industry “giants” often make the bidders’ pre-qualified vendor lists along with R. Baker & Son.

What places R. Baker & Son on these lists alongside other established and prominent companies is our safety record, experience, and capability to handle projects of virtually any complexity and scale. **However, R. Baker & Son’s distinct qualities set us at the top of elite pre-qualified vendor lists:**

1. Every R. Baker & Son project receives **owner involvement** and a direct line of communication to third-generation owners David, Mark and Walter Baker. Clients don’t have to negotiate corporate red tape and lower-level managerial obstacles when issues arise.
2. Assurance that the contractors you choose are financially stable is more important than ever. R. Baker & Son has unwaveringly demonstrated its **financial strength and stability for over 75 years.**
3. R. Baker & Son has a full time **Professional Engineer** on staff (a true rarity among large demo and rigging conglomerates) who heads our Safety Team and coordinates every project.
4. The **safety performance** of R. Baker & Son consistently exceeds government regulations and industry averages. We have been involved in four OSHA VPPP projects, more than almost any other contractor in our industry, large or small.



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Largest Projects With Total Care

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5. The R. Baker & Son Team is comprised of some of the best, most experienced **rigging, demolition, and millwright professionals** in the industry, and team members are individually **known, trained and trusted**. Employee longevity is one of our strengths, and a great many of our staff have been with us for more than 20 years.

6. With R. Baker & Son comes a more keen focus and **better attention to detail**, a particularly important quality in today's economy. Budget constraints typically result in fewer design details, and the onus is placed on the contractor to fill in the blanks. Be sure to choose a contractor you can trust to do so.

7. Going hand-in-hand with attention to detail is **better control of runaway costs**. When contractors place low bids based on designs that are lacking in detail, problems will inevitably crop up and snowball, adding far more cost to the project. R. Baker & Son lets clients know up-front what their project will entail and what it will cost.

8. Since 1935, R. Baker & Son has emphasized good customer relationships, and clients receive a **better overall experience**. Customers often tell us that they feel more comfortable and confident when we are on the job, particularly on complex projects.

R. Baker & Son possesses all of the fundamental qualities – safety, stability, expertise, etc. – that are necessary to handle even the largest projects. But the true advantages we offer over our competitors are steadfast consistency and proven expertise, fostered for over 75 years.

Bringing Safety Home

Each day, millions of workers go to work and diligently observe proper safety procedures.

They wear hardhats, gloves, harnesses, and goggles, use tools, ladders, and machinery correctly, and practice proper lifting techniques. For them, good safety is second nature.

Until they get home, that is....

According to OSHA, the rate of workplace injuries has declined significantly every year since 1992, an encouraging sign that most employers and workers have embraced good safety practices. But statistics for injuries and fatalities that occur at home show an opposite trend. Home accidents have increased by 75% in recent years with three times as many workers suffering injuries off the job than at work. At-home falls result in 8.9 million ER visits annually, and are the second leading cause of unintentional death. Ladders are particularly dangerous when used in the home. Ninety-seven percent of the 150,000 ladder-related injuries that occur each year happen in non-occupational settings. The annual cost of these off-the-job accidents? About \$250 billion and 255 million days of lost production time.

Why is it that so many of us who wouldn't dream of ignoring safety procedures on the job will so readily stand on a rickety chair or jury rig an old lawn mower in our own homes? The statistics above are truly startling, and it obvious that we need to stop leaving our common sense at work. Apply best safety practices 24/7, at home and at work.



Investment Recovery Reduces Project Costs

Investment recovery, or IR, is the practice of identifying, reusing, reselling, or disposing of surplus assets while recouping their highest value. Investment recovery saves companies hundreds of millions of dollars in the United States each year.

R. Baker & Son offers investment recovery, liquidation, and relocation services throughout the US and internationally, allowing clients to substantially reduce costs on their decommissioning, dismantling, demolition and relocation projects. Through the Investment Recovery Association, we continually network with Fortune 500 companies to market surplus process and manufacturing equipment such as lyophilizers and turbines. Large projects can yield asset recovery amounts that can reach into the millions.

Scrap sales can also substantially offset project costs. R. Baker & Son handles over 100,000 tons of scrap per year. This high volume allows us to command top marketplace value, and these increased scrap revenue credits are passed along to our clients.



Making Room: Space Shuttle Enterprise

To make room for the arrival of retired space shuttle Enterprise, R. Baker & Son took part in the rigging and removal of aircraft from the flight deck of the Intrepid Sea, Air & Space Museum in New York City. The three fighters, a Supermarine Scimitar, a Douglas F3-D Skyknight, and a MiG-15, were moved to a barge for the voyage to their new home at the Empire State Aerosciences Museum in Glenville, NY. The Enterprise exhibit will open to the public on July 19.

